

AI vs AI: Uncover the Billions of Black Market in e-Commerce

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- Intro of JD
- Black market in e-Commerce
- AI-based defense system
- Deployment and Evaluation
- AI security and future



700 Million

June Sales Event **Items** Sold

Massive Scale

301.8M

Active customer accounts

150K

Active third-party vendors on
JD platform

160K

Full-time employees

1.59B

Full-time orders fulfilled in 2016

- A+B+C
- AI
- Big Data
- Cloud Computing

How large is the black market in e-Commerce?

- 51.8% of the network traffic are bot traffic
- 28.9% of them are malicious bot traffic
- Billions of dollars lost for companies
- Many cases: DIDI, Uber, even Apple iOS has been targets in this black market
- E-Commerce companies have been largely targeted
 - Large promotions
 - Many coupons
 - Flash sales

- Traditionally, the black market full of manual labor and low technology.
- Now it is a complete industrial chain with AI driven technology and automated tools.
- Greatly undermines the reputation of e-Commerce companies
- Impact normal customers' shopping behaviors
- A complete industrial chain consists of upstream, midstream and downstream.

- Verification code/image platform
- Social Engineering Data
- Automated software
- Proxy tools
- Provides raw materials for producing accounts and identification information.
- Platform doing verification on code, image, voice, text message, question solving, etc., ranging from a couple of cents to \$2, depending on whether or not real-name authentication is required.

- Provides various accounts related services and exchanging platforms, such as Instant Messaging (IM) groups or online forums.
- Fake accounts registration
- Accounts stealing
- Accounts washing
- Information exchange platform
- Trading platform

- Gain profits and costs losses to normal users and e-Commerce companies.
- Theft
- Fraudulence
- Blackmailing
- Click farming
- Scalper

- Bulk Registration
- Ranking boost via fake transactions
- Scalping orders placing
- Fake reviews
- Account trading
- Etc.

- AI is used throughout security analytics at JD
 - Different to traditional security : account security
 - Target special activities of special group of people
- It is the only way for us to operate efficiently at scale
- Arms race between the attackers and defense
 - Combination of non-traditional security forces:
 - Business analysis, linguist, AI tech, computer system
- AI security
 - From understand tech to understand human
 - From understand one group of people to understand another group of people

- ❑ Scalping is a common threat to E-Commerce Platforms in China
 - ❑ Huge promotions
 - ❑ Alibaba, VIP, Suning, etc
 - ❑ User experience
- ❑ Monitoring Scalper activities and notify their activities in advance
- ❑ **New monitoring system is a strong plus to the current rule-based system**
 - ❑ Accuracy of the information
 - ❑ New threat info acquisition never discovered before



What do Scalpers do ?

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Steps against Scalper

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NLP processing of IM messages

Real-time detection of orders by
scalpers

Threat intelligence

Model feedback and labeled data

Bulk Registration

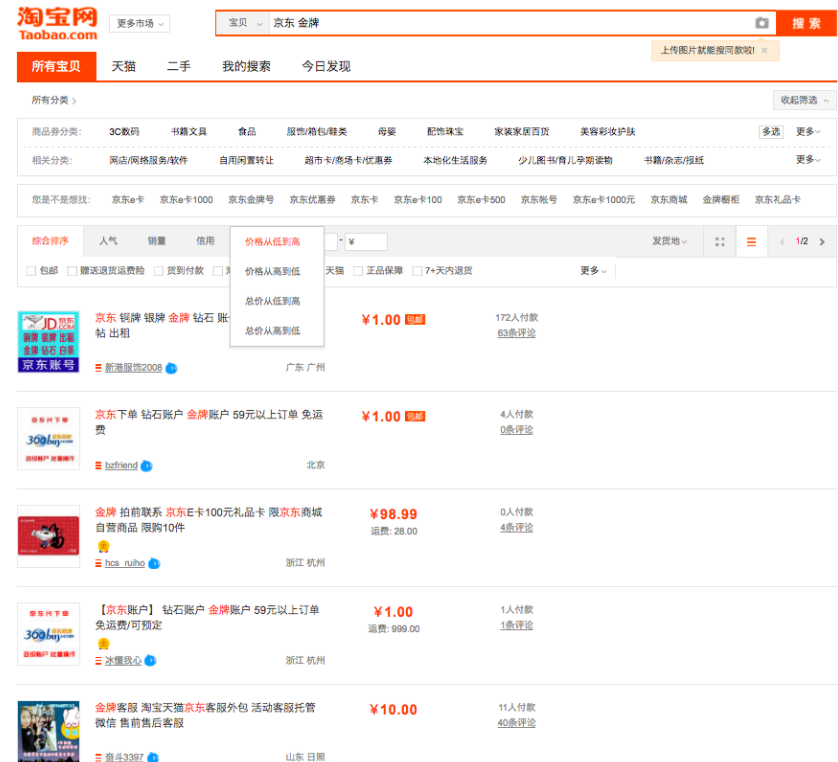
- Using tools or simulators
- Underground economy chain
 - Access code service
 - SMS verification service
 - Fake ID
- Features to detect
 - Behaviors of bots
 - Rush registration
 - Fake information

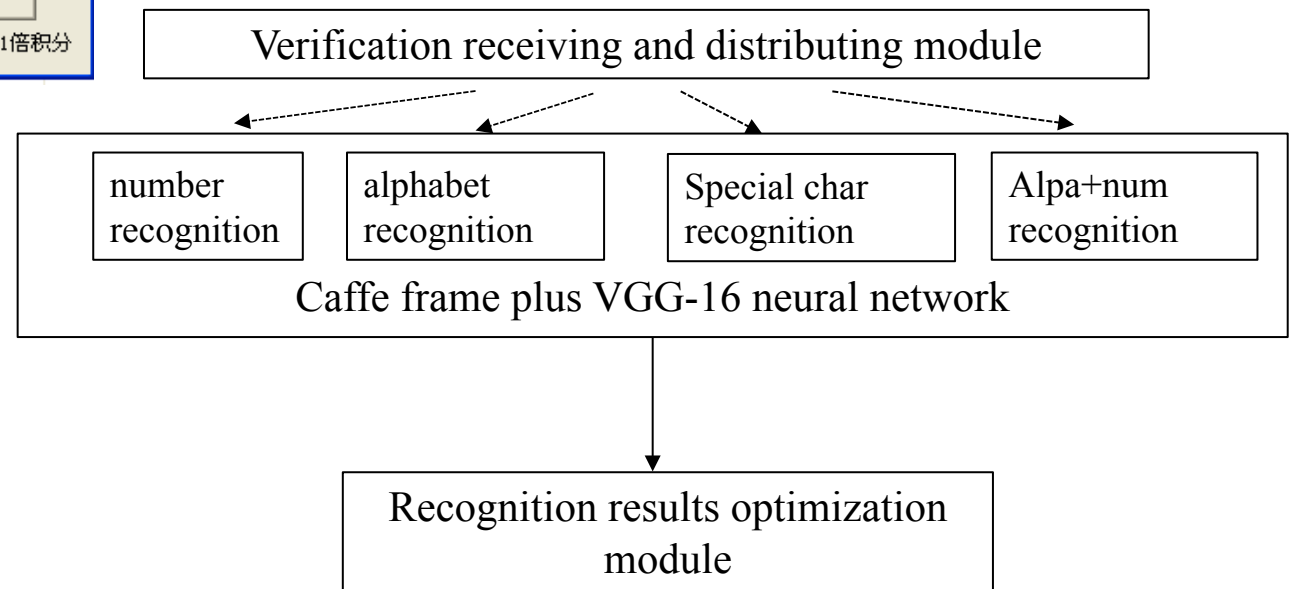
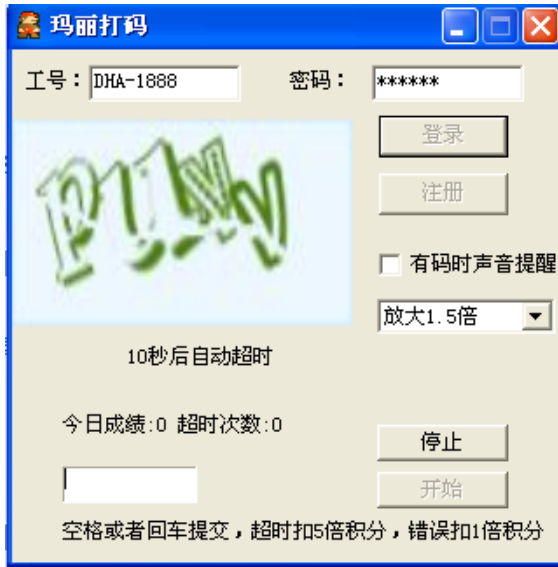


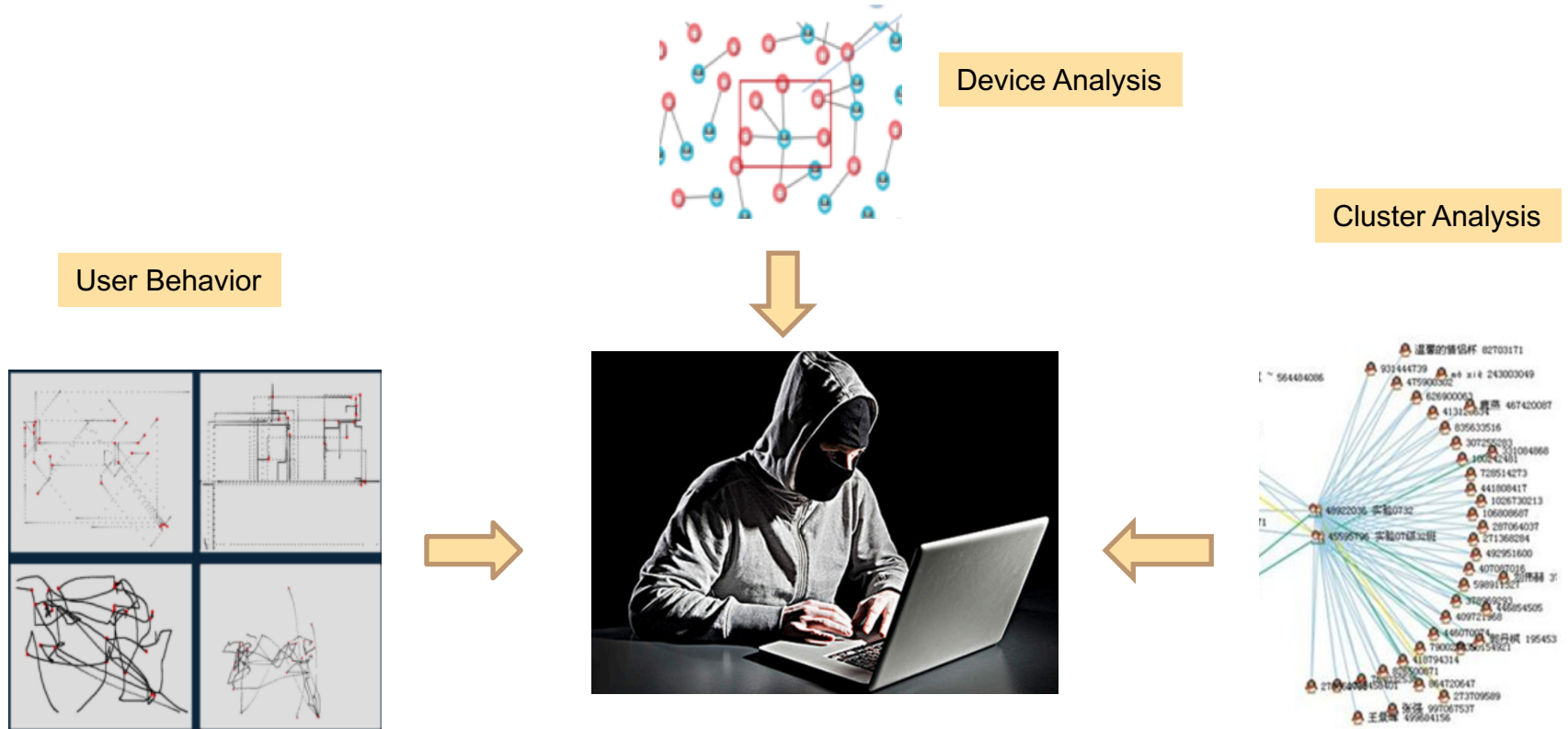
Account Trading

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- Price by account types
- Trading platform
 - E-commercial websites
 - IM Groups (QQ , Wechat)
 - Personal Websites





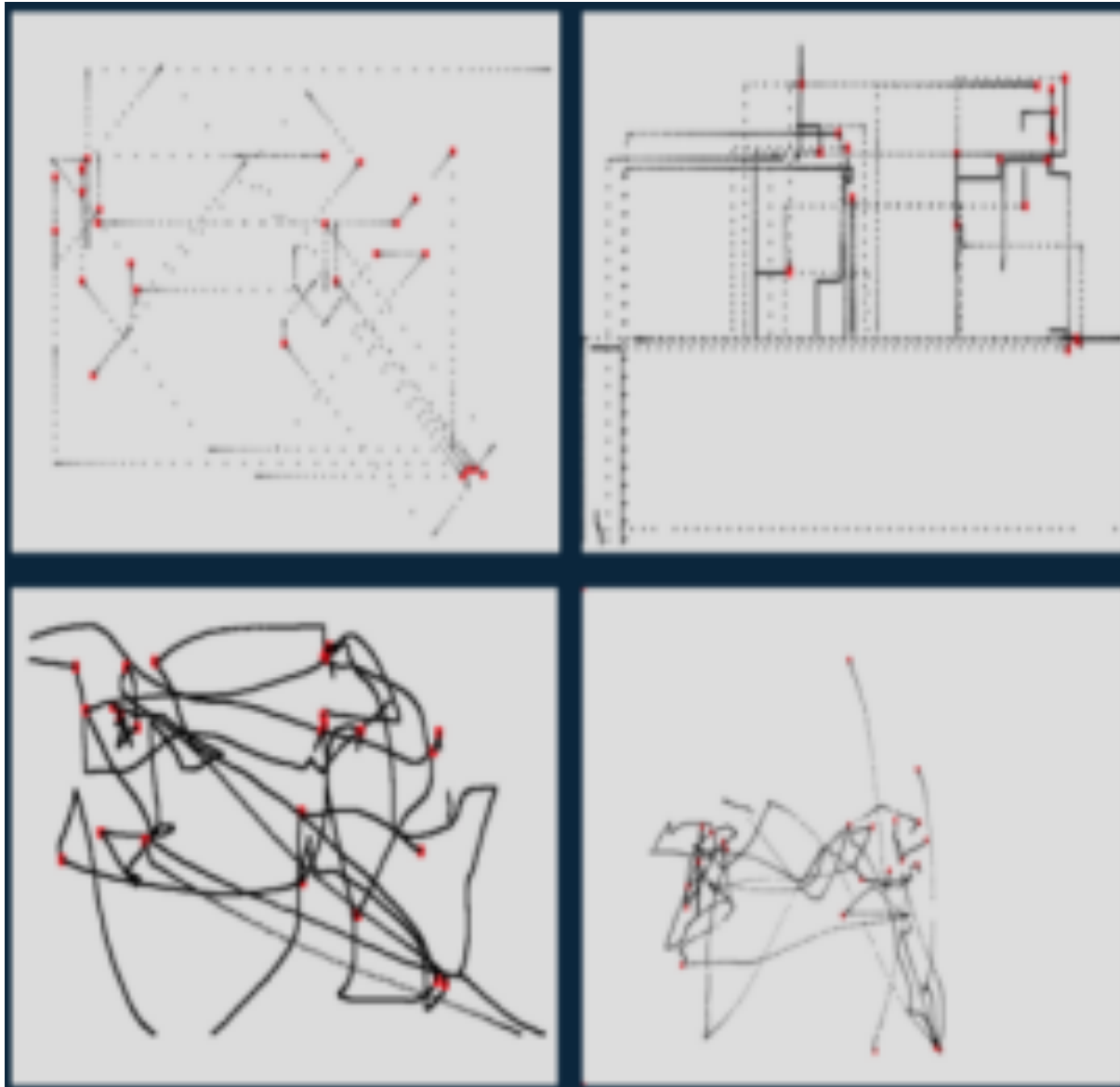


- Many scenarios at JD would benefit from distinguishing between bot and human
 - Bot account registration
 - Bot placing an order
 - Bot crawling our site to extract pricing info
- Exploring biometrics features including mouse movement and keyboard

POP QUIZ: Can you identify the bot mouse movement graphs from the human ones?

Bot Detection

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- Black market in e-Commerce in China is one scenario of AI vs. AI
- More AI security problems to solve
 - Openness and collaboration

Thank you !